## **ORDER**

Orders Order / Rev: 711316 06303519 Alt Order #: **AFSCME** Product Desc: **KARE** Estimate: **AFSCME** Flight Dates: 09/25/12 - 10/01/12 Primary AE: Jim Quinn Sales Office: 09/14/12 / 09/14/12 Original Date / Rev: T-PHI Order Type: Political Sales Region: NAT Name: **Campaign Group** Agency **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast Billing Cycle: 1600 Locust Street EOM/EOC Agency Commission: Philadelphia, PA 19102 15% Advertiser **American Federal State County Munic** Name: A35+ Demographic: New Business Thru: **Product Codes:** IS-Candidate/US House Order Separation: 00:15:00 Priority: P-2 Advertiser External ID: Revenue Codes: AGY, GEN, POL Agency External ID:

## **Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount		
08/27/12	09/30/12	69	\$69,600.00	\$59,160.00		
10/01/12	10/01/12	15	\$19,700.00	\$16,745.00		

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	69	\$69,600.00	\$59,160.00	0.00
October 2012	15	\$19,700.00	\$16,745.00	0.00
Totals	84	\$89,300.00	\$75,905.00	0.00

## **Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jim Quinn			Start Of Order - End Of Order	100%

Order Share	Share	Total
KARE	25%	\$89,300.00
Market	100%	\$357,200.00

Competitive Share	Share	Total
CABLE	0%	\$0.00
KAWB	0%	\$0.00
KAWE	0%	\$0.00
KCCO	0%	\$0.00
KCCW	0%	\$0.00
KFTC	0%	\$0.00
KMSP	12%	\$42,864.00
KMWB	0%	\$0.00
KPXM	0%	\$0.00
KRWF	0%	\$0.00
KSAX	0%	\$0.00
KSTC	0%	\$0.00
KSTP	23%	\$82,156.00
KTCA	0%	\$0.00
KTCI	0%	\$0.00
KWCM	0%	\$0.00
UNKWN	0%	\$0.00
WCCO	40%	\$142,880.00
WFTC	0%	\$0.00

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Order / Rev: 711316 Advertiser: American Federal State County Municipa

Alt Order #: 06303519 Product Desc: AFSCME KARE

Ln Ch Sta	art End	Inventory Code	Break	Start/End T	ime Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
1 KARE 09/2	25/12 10/01/12	M-F 6-7a KARE 11 Sunrise	CM	6-7a	MTWTF	:30	5	\$850.00 P-2	0.00 NM	5	\$4,250.00
Start Da	te End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 09/25/12		MTWTF	5 CM	\$850.00 7-9a	0.00 MTWF	:30		\$800.00 P-2	0.00 NM	_	£4,000,00
2 KARE 09/2	25/12 10/01/12	Today Show Today Show	CIVI	1-9a	MII W I F	.30	5	\$600.00 P-2	U.UU INIVI	5	\$4,000.00
Start Da Week: 09/25/12		Weekdays MTWTF	Spots/Week 5	Rate \$800.00	Rating 0.00						
3 KARE 09/2	29/12 09/29/12	All Inventory SAT	СМ	All Inventory (8:00 AM-9:0		:30	1	\$750.00 P-2	0.00 NM	1	\$750.00
Start Da Week: 09/24/12		Weekdays S-	Spots/Week 1	Rate \$750.00	Rating 0.00						
4 KARE 09/2	25/12 10/01/12	M-F 9-10a M-F 9-10a	СМ	9-10a	МГWГF	:30	3	\$350.00 P-2	0.00 NM	3	\$1,050.00
Start Da Week: 09/25/12		<u>Weekdays</u> MTWTF	Spots/Week 3	Rate \$350.00	Rating 0.00						
5 KARE 09/2	25/12 10/01/12	Days of Our Lives		12-1p	МГWГF	:30	5	\$300.00 P-2	0.00 NM	5	\$1,500.00
Start Da Week: 09/25/12		Weekdays MTWTF	Spots/Week 5	Rate \$300.00	Rating 0.00						
6 KARE 09/2		M-F 3-4p	CM	3-4p	MTWTF	:30	5	\$450.00 P-2	0.00 NM	5	\$2,250.00
Start Da	te End Date	M-F 3-4p Weekdays	Spots/Week	Rate	Rating						
Week: 09/25/12		MTWTF	5	\$450.00	0.00						
7 KARE 09/2	25/12 10/01/12	M-F 430-5p Jeopardy	СМ	430-5P	МГЖГБ	:30	5	\$900.00 P-2	0.00 NM	5	\$4,500.00
Start Da Week: 09/25/12		Weekdays MTWTF	Spots/Week 5	<u>Rate</u> \$900.00	Rating 0.00						
8 KARE 09/2	25/12 10/01/12	M-F 4-430p KARE 11 4 News	CM	4-430P	МГЖГБ	:30	5	\$400.00 P-2	0.00 NM	5	\$2,000.00
Start Da Week: 09/25/12		<u>Weekdays</u> MTWTF	Spots/Week 5	Rate \$400.00	Rating 0.00						
9 KARE 09/2	25/12 10/01/12	M-F 5-530p KARE 11 5 News	CM	5-530p	МГWГF	:30	5	\$2,000.00 P-2	0.00 NM	5	\$10,000.00
Start Da Week: 09/25/12		Weekdays MTWTF	Spots/Week 5	Rate \$2,000.00	Rating 0.00						
10 KARE 09/2		M-F 6-630p KARE 11 6 News	CM	6-630p	МГЖГБ	:30	5	\$2,000.00 P-2	0.00 NM	5	\$10,000.00
Start Da		Weekdays	Spots/Week	Rate	Rating						
Week: 09/25/12		MTWTF Sun 5-530p	CM	\$2,000.00 KARE 11.51	0.00 News {S	:30	1	\$1,100.00 P-2	0.00 NM	1	\$1,100.00
		KARE 11 5 News	s Su			.00	•	<b>V</b> .,	0.00	·	ψ.,.σσ.σσ
Start Da Week: 09/24/12		<u>Weekdays</u> S	Spots/Week 1	Rate \$1,100.00	Rating 0.00						
12 KARE 09/2	25/12 10/01/12	M-F 630-7p Entertainment To	CM	630pm-7pm	МГWГF	:30	5	\$1,800.00 P-2	0.00 NM	5	\$9,000.00
Start Da		Weekdays	Spots/Week	Rate	Rating						
Week: 09/25/12 13 KARE 09/2		MTWTF Sat 630-7p	CM	\$1,800.00 630pm-7pm	0.00 S-	:30	1	\$850.00 P-2	0.00 NM	1	\$850.00
13 NAINE 09/2	19/12 09/29/12	MN Bound	Civi	0300111-70111	5-	.50	'	ψ030.001 -2	O.OO INIVI	'	ψ030.00
Start Da Week: 09/24/12		Weekdays S-	Spots/Week 1	Rate \$850.00	Rating 0.00						
14 KARE 09/2	25/12 10/01/12	M-F 10-1035p KARE News 10p	СМ	KARE News	10р МГЖГБ	:30	5	\$2,750.00 P-2	0.00 NM	5	\$13,750.00
Start Da		<u>Weekdays</u> MTWTF	Spots/Week	Rate	Rating						
Week: 09/25/12 15 KARE 09/2				\$2,750.00 10pm-1030p	0.00 omS-	:30	1	\$2,750.00 P-2	0.00 NM	1	\$2,750.00
C	. Fulbr	KARE News 10p	Sa	5	Detic						
Start Da	te End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						

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Order / Rev: 711316 Advertiser: American Federal State County Municipa

Alt Order #: 06303519 Product Desc: AFSCME KARE

Ln Ch	Start	End	Inventory Code	Break	Start/End	Time	Days	Len Sp		Rate Pri	<u> </u>	Spots	Amount
15 KARI	09/29/1	2 09/29/12	KARE News 10p KARE News 10p		10pm-1030	pm -	S-	:30	1	\$2,750.00 P-2	0.00 NM	1	\$2,750.00
S	tart Date	End Date	Weekdays	Spots/Week	Rate	Ratin	g						
Week: 0		09/30/12	S-	1	\$2,750.00	0.0	00						
17 KARI	09/25/1	2 10/01/12	Tonight Show Tonight Show	CM	1035pm-11	35pm M	ITWTF	:30	5	\$800.00 P-2	0.00 NM	5	\$4,000.00
Week: 0	tart Date 9/25/12	End Date 10/01/12	Weekdays MTWTF	Spots/Week 5	Rate \$800.00	Rating 0.0							
18 KARI	09/25/1	2 10/01/12	Late Night Late Night NBC	CM	1135pm-12	35xm M	ITWTF	:30	4	\$350.00 P-2	0.00 NM	4	\$1,400.00
<u>S</u> Week: 0	tart Date 9/25/12	End Date 10/01/12	Weekdays MTWTF	Spots/Week 4	Rate \$350.00	Rating 0.0	_						
		2 10/01/12	Last Call	CM	1235xm-10		TWTF	:30	5	\$200.00 P-2	0.00 NM	5	\$1,000.00
			Last Call w/ Cars	•									
<u>S</u> Week: 0	tart Date	End Date 10/01/12	<u>Weekdays</u> MTWTF	Spots/Week 5	Rate \$200.00	Rating 0.0	_						
		2 10/01/12	KARE News (rep		KARE New			:30	5	\$100.00 P-2	0.00 NM	5	\$500.00
			KARE News (rep			` '				·			
<u>S</u> Week: 0	tart Date 9/25/12	End Date 10/01/12	Weekdays MTWTF	Spots/Week 5	Rate \$100.00	Rating 0.0	_						
21 KARI	09/29/1	2 09/29/12	Saturday Night Li Saturday Night L		Saturday N	ight Liv-	S-	:30	1	\$1,100.00 P-2	0.00 NM	1	\$1,100.00
<u>S</u> Week: 0	tart Date 9/24/12	End Date 09/30/12	Weekdays	Spots/Week	Rate \$1,100.00	Rating 0.0	_						
		2 09/30/12	MN Bound	CM	MN Bound		S	:30	1	\$1,100.00 P-2	0.00 NM	1	\$1,100.00
0	tant Data	Fred Data	MN Bound	C= =t= \\\ \\ = =  -	Data	Datia	_						
<u>د</u> Week: 0	tart Date 9/24/12	End Date 09/30/12	<u>Weekdays</u> S	Spots/Week 1	Rate \$1,100.00	Rating 0.0	_						
23 KARI	09/26/1	2 09/26/12	Wed Prime	СМ	Wed Prime		- W	:30	1	\$2,000.00 P-2	0.00 NM	1	\$2,000.00
S	tart Date	End Date	CHICAGO FIRE Weekdays	Spots/Week	(9:00 PM-10 Rate	D:00 PM) Ratin							
Week: 0		09/30/12	W		\$2,000.00	0.0	_						
	h Date Ra		escription		t/End Time	(0.00 DN	_	eekdays			Rtg Type		
		2-09/30/12 V				`		- W		:30 \$2,000.00			
24 KARI	= 09/29/1	2 09/29/12	TBA	СМ	7P-8P (6:58 PM-8:		S-	:30	1	\$600.00 P-2	0.00 NM	1	\$600.00
<u>S</u> Week: 0	tart Date	End Date 09/30/12	Weekdays	Spots/Week	Rate \$600.00	Rating 0.0	_						
		2 09/29/12		CM	8P-9P		S-	:30	1	\$600.00 P-2	0.00 NM	1	\$600.00
			TBA		(8:00 PM-9:	00 PM)							
_	tart Date	End Date	Weekdays S-	Spots/Week		Ratin	_						
Week: 0		09/30/12	Sat Prime	CM	\$600.00 9P-10P	0.0	S-	:30	1	\$1,000.00 P-2	0.00 NM	1	\$1,000.00
20 10 111	2 00/20/1	12 00/20/12	LAW & ORDER		(9:00 PM-10			.00	·	ψ1,000.001 Z	0.00 14141	·	ψ1,000.00
<u>S</u> Week: 0	tart Date	End Date 09/30/12	Weekdays S-	Spots/Week	Rate \$1,000.00	Rating 0.0	_						
		2 09/30/12	Football Night in	Americ&M	Various		S	:30	1	\$2,250.00 P-2	0.00 NM	1	\$2,250.00
9	tart Date	End Date	Football Night in Weekdays	America Spots/Week	Rate	Ratin	n						
Week: 0		09/30/12	S	<u> </u>		0.0	_						
28 KARI	10/01/1	2 10/01/12	Mon Prime THE VOICE	CM	7P-8P (6:58 PM-8:		<b>1</b>	:30	1	\$6,000.00 P-2	0.00 NM	1	\$6,000.00
	tart Date	End Date	Weekdays	Spots/Week		Ratin	_						
Week: 1	0/01/12	10/07/12	M	1	\$6,000.00	0.0	0				Totals	84	\$89 300 00